



LIFE AFTER HIGH SCHOOL?

BRING YOUR TALENTS TO THE INSURANCE INDUSTRY!

Summer Employment is set to begin on **Saturday, May 14th 2022**



TO APPLY:

SCAN ME



**EARN \$13.00-\$15.00
PER HOUR TO:**

- Learn about the insurance industry
- Become a licensed professional
- Provide customer service



National Association of
Insurance Professionals, Inc.



Summer Employment

Pre-Apprenticeship Certificate Training (PACT)

The insurance industry...one of the best kept secrets in employment. It has changed since the days of your grandfather's door to door salesman. It is a business that contributes to the national economy and provides many opportunities for professional development and advancement. It stimulates the economy, encourages growth to many businesses, backs investments and has a real positive impact on society. That positive impact is felt in small communities, rural areas and the big cities.

NAIP's New Pre-Apprenticeship Certificate Training (PACT) in Insurance will:

- Introduce participants to career and entrepreneurial opportunities in insurance.
- Provide professional licensures, credentialing, and soft skills development that can lead to livable wage jobs in the insurance and financial services industry.
- Create a structure that enhances the likelihood newly licensed professionals will remain in the insurance and financial services industry.

Summer PACT: Begins as early as Saturday, May 14th 2022.

PACT Licenses Earned: (1) Property/ Casualty Insurance and (2) Life and Health Insurance.

PACT Participants: Must be at least 18 years of age by June 1, 2022.

Not sure whether an insurance or financial services career is for you? Check out the table below.

PREPARATION LEVEL	OCCUPATION	PREFERRED EDUCATIONAL LEVEL	MEDIAN EARNINGS USA 2020
<i>Entry-Level</i>	Licensed Customer Service Representative	Insurance License in Property Casualty and/or Life and Health. A High School Diploma or GED is preferred but is not required.	\$17.23 hourly \$35,830 annual
	Insurance Sales Agent	Insurance License in Property Casualty and/or Life and Health. A High School Diploma or GED is preferred but is not required.	\$25.08 hourly \$52,180 annual
	Insurance Claims & Policy Processor	High School Diploma or GED; Certificates, Business Admin., Cash Handling; Insurance License in Property Casualty and/or Life and Health	\$20.22 hourly \$42,050 annual
<i>Middle-Skill</i>	Brokerage Clerk	Certificates in Business Administration, Cash Handling, Insurance License in Property Casualty and/or Life and Health	\$26.57 hourly, \$55,270 annual
	Claims Adjusters, Examiners, & Investigator	Certificates in Business Admin.; Insurance License in Property Casualty and/or Life and Health	\$32.82 hourly, \$68,270 annual
<i>HIGH-SKILL</i>	Securities, Commodities & Financial Services Sales Agent	Degrees in Accounting, Finance, Business Administration & Management; Licenses: Series 7, Property Casualty and/or Life and Health	\$31.14 hourly, \$64,770 annual
	Personal Financial Advisor	Degrees in Accounting, Finance, Business Administration & Management; Licenses: Series 7, Property Casualty and/or Life and Health	\$42.95 hourly, \$89,330 annual

For more information, go to www.thenaip.org or call Ron Harden @ 202-241-0356.